



CAREER OPPORTUNITIES

Collector(s)

Elgin, IL (890 N State St. Suite 100)

Job Responsibilities include:

- Collecting on accounts delinquent from 30-120+ days
- Contacting customers manually and through use of auto dialer system
- Following up on promises
- Tracking payments
- Referring accounts for repossession skip tracing and/or field calls

Requirements:

- Some experience in automobile collections is preferred
- 2 years of collections experience
- Good knowledge of FDCPA regulations
- Dependability and good communication skills are required
- Must be able to work a flexible schedule including evenings and weekends

Email resume to hr@nationwideloans.com or fax to (773) 824-3915
EOE

Repossession Specialist

Rosemont, IL (10255 W Higgins Rd, Suite 300)

Job Responsibilities include:

- Completes review of chapter 7 & 13 bankruptcies filed recently, including an examination of case information on Pacer, debtor schedules, plans, court dockets, relevant pleadings and loan histories to identify cases for immediate action
- Evaluates the value of collateral securing the loan, based on the fair market retail value
- Analyzes proposed debtor's 'statements of intention' and schedules to identify insufficient total debt or arrears amounts, inadequate default provisions or other defects not providing proper bankruptcy protection for this chapter
- Files and reviews early dismissal, stay release or other relevant proceedings in cases where negotiations have failed, or have been identified as unlikely to obtain adequate bankruptcy provisions working directly with outside legal counsel to resolve issues
- Works directly with debtor's attorney to file reaffirmation agreements, sending the necessary documents to the attorney and monitoring the return of these documents to file with the court prior to discharge of the bankruptcy
- Complete necessary reporting and spreadsheet requirements for management review in order to monitor and adhere to audit, legal and compliance standards
- Makes strategic actionable decisions related to receipt of information via written or verbal mediums

Requirements

- Knowledge of bankruptcy laws as it pertains to all bankruptcy chapters
- Knowledge of consumer lending and collections procedures
- Thorough knowledge of the Fair Debt Collections Practices Act and state collection laws
- Strong analytical, problem solving and decision-making skills
- Ability to prioritize and manage multiple tasks in a fast-paced team environment
- Excellent verbal and written communication skills including ability to deal with conflict and interact with all levels including legal counsel, debtors, bankruptcy trustees, and judges

Standard business hours Monday through Friday

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EOE

Dealer Account Manager(s)

San Bernardino CA:

Portland, OR

Seeking a highly motivated salaried Dealer Account Manager(s). The successful candidate will be responsible for initiating new business with automobile dealers for sub-prime point-of-sale financing along with maintaining existing business. We are seeking an individual who can build relationships with franchise and independent dealers.

Job Responsibilities to include:

- Build relationships with automotive dealers by providing the highest quality customer service in the industry
- Achieve volume, pricing and efficiency standards by effectively managing dealer relationships
- Provide follow-up on all pending and approved deals
- Educate dealerships on efficiency goals by effectively communicating with dealers in regards to closure, book-to-look and booked-to-approved performance
- Analyze deficiency trends and portfolio performance and follow up with dealerships that do not meet Company minimum standards

Requirements:

- Some overnight travel required.
- Must have at least three (3) years of successful sales experience within the indirect auto finance industry, preferably marketing to the secondary market and familiar with the assigned territory
- A thorough understanding of the dealership operations and the auto finance industry
- Strong interpersonal skills
- Must possess strong organizational skills
- Excellent verbal and written communication skills
- Must be proficient in computer software such as Microsoft Excel and Word

Email resume to hr@nac-loans.com or fax to (773) 824-3915.