# Nationwide Southeast

2025 Program Guidelines for Florida Dealers

### ANY YEAR, MAKE OR MODEL, NO PAYMENT RECOURSE

Years 2025 - 2020 under 80k miles 80K - 125K miles 125K - 150K miles Max Term 72 months\* 66 months 60 months

**2019 + older** vehicles based on J.D. Power clean trade-in value (max 200K\* miles):

- \$7,500 and up \$7,499 - \$7,000 \$6,999 - \$6,000 \$5,999 - \$4,000 \$3,999 - \$3,000
- 60 months 48 months 42 months 36 months 30 months

#### **HIGHER ADVANCES**

Up to 115% of J.D. Power clean trade-in or auction sheet BID price dated in last 60 days + TT&L + approved backend

#### **DOWN PAYMENT**

Minimum 10% of selling price or \$1,000, whichever is greater. Minimum \$500 with trade-in. Subject to the deal's credit quality and collateral.

#### **AMOUNT FINANCED**

\$30,000 maximum \$3,000 minimum

\*For customers who qualify

**Finance Charge Participation**: up to 2% markup on qualified deals. Participation to be refunded if contract is paid in full, charged off, or repurchased before 90 days of funding or 3 full payments are received.

#### SERVICE CONTRACTS

(PAID 100%)

12 months / 12,000 miles - \$1,500 (minimum)

24 months / 24,000 miles - \$2,500

36 months / 36,000 miles - \$3,000

48 months / 48,000 miles - \$3,000 *Additional \$500 for 4x4 or AWD* 

#### GAP POLICIES

(PAID 100%) Up to \$900 for full term of contract, unless limited by state law

### HOLDBACKS

Holdbacks are individually negotiated

#### **ACQUISITION FEE**

\$129, refundable with minimum of 3 monthly contracts

See our website for approved service contract and gap providers

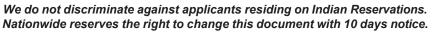
## RATES AS LOW AS 13.99%

Based on credit quality

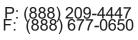
**Refunds / Cancellations of Service Contracts & GAP Policies:** In the event of cancellations, for any reason, including prepayment, customer request, repossession or charge-off, dealer is responsible for refunding the return premium and related commission to Nationwide in a timely manner.

Credit Approvals are subject to re-verification if we do not receive a contract within 35 days from approval.

**The Dealer Agreement** is the definitive agreement between us and defines the legal rights of both parties. A signed dealer agreement is required prior to funding.







Hours: 8-6 M-F / 9-5 Sat (PST) 2250 South Rancho Drive Suite 155 Las Vegas, NV 89102

www.NationwideLoans.com

No minimum job length for current employment

No more than 2 jobs in the past year

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1 year residence history required

Any valid government issued ID accepted

\$2,400 per month minimum gross income

15% maximum payment to gross income

50% maximum debt ratio

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# Nationwide Southeast Ph: (800) 622-7605 Fax: (800) 622-0662

FLORIDA CHECKLIST FOR FUNDING PACKAGE

Complete this form and submit with retail installment contract

Customer Name:	Dealer:	Log #
<ul> <li>Original completed retail installment contral</li> <li>Check website for acceptable retail installe</li> <li>Copy of signed credit application</li> <li>Insurance verification required on unpaid I</li> <li>Copy of customer's valid driver's license or match contract.</li> <li>Proof of residence for all buyers</li> <li>Copy of customer's current paystub (proof</li> <li>Copy of customer's current paystub (proof</li> <li>Copy of odometer statement</li> <li>Vehicle book out sheet dated within 7 day</li> <li>Copy of application for vehicle title and region (our DHSMV Customer Number is 022324)</li> <li>Copy of Buyer's order / bill of sale</li> <li>Copy of Buyers Guide</li> <li>All signers on contract must be on title</li> <li>Original signed Supplemental Disclosure at Voluntary Authorization to Participate in National Signed Personal Reference form (must be contexplayed and personal pe</li></ul>	ment contract form balances over \$5,000 - maxim r government-issued ID - <b>sign</b> of income for self-employed) rs of application submission da gistration naming <b>Nationwide</b> ( <b>19009</b> ).	um \$1,000 deductible ature and name must ate (J.D. Power clean trade value) Southeast LLC as lienholder
<ul> <li>When applicable:</li> <li>Copy of co-signer's valid driver's license o</li> <li>Copy of co-signer's signed credit applicatio</li> <li>Copy of co-signer's current paystub (proof</li> <li>Copy of all pages of signed approved servit</li> <li>Copy of all pages of signed approved GAP</li> <li>Signed Nationwide GAP Waiver (Debt Car</li> <li>Original signed federal Notice to Co-signer</li> <li>Copy of signed Notice to Active Duty Service</li> <li>Signed Non-English Language Transaction</li> <li>Signed Personal Reference form for co-signer</li> <li>Copy of self-help reassurance form signed b</li> </ul>	on of income for self-employed) ice contract naming <b>Nationwic</b> Waiver contract naming <b>Natio</b> ncellation) coverage form form emembers and Dependents forn n form er if living at different address	<b>de Southeast LLC</b> as lienholder <b>nwide Southeast LLC</b> lienholder n
This information furnished by:		Date:

SEND FUNDING PACKAGES & TITLES TO:

SEND INSURANCE INFORMATION TO:

Nationwide Southeast LLC Attn: Funding Department 10255 West Higgins Road, Suite 300 Rosemont, IL 60018 Nationwide Southeast LLC PO Box 924240 Fort Worth, TX 76124

Funding occurs the next business day after contract is received and stipulations have been met. All contracts are subject to verification with customer. All forms available at **www.NationwideLoans.com**.

#### LIENHOLDER INFORMATION

According to the federal lien perfection provision, a dealer has 30 days from date of sale to perfect a lien. Please register **Nationwide Southeast LLC** as LIENHOLDER within that time. **We do not accept rebuilt, salvage, or flood titles.** 

#### AUTO INSURANCE COVERAGE

Vehicle must be covered by physical damage insurance with loss payee payable to **Nationwide Southeast LLC** prior to purchase. **Unpaid balances over \$5,000 need a minimum term of 6 months and a maximum \$1,000 deductible.**